Multisite manufacturing facility implements cloud-based access control systems to standardize and regulate security operations

Client

DiversiTech is the largest manufacturer of equipment pads and a leading supplier of HVACR, electrical, automotive, and pool products. They maintain over 1 million SF of manufacturing and distribution space across the United States. To keep these facilities safe, they needed a new access control system; ASD® was there to help.

Challenge

DiversiTech has several large facilities across the United States, Canada, and Europe. They wanted to standardize their access control systems across all sites and decided OpenPath was the best option. The first installer they hired didn't meet their expectations, so they were seeking another, more reliable partner to work with; that's when ASD® came in.

IMPORTANT CONSIDERATIONS

- What access control system allows multisite integration and secure remote management?
- Considering the tight schedule, how can we ensure the project gets delivered on time?

Solution

OpenPath, a cloud-based access control solution, stands out with its innovative keyless entry system that leverages users' mobile phones and enables remote management from anywhere in the world. This scalability and remote management feature make it an ideal fit for multisite organizations like DiversiTech. Recognizing the potential of this product, DiversiTech sought a reliable installer to bring their vision to life, leading them to ASD® after a disappointing experience with their initial installation partner.

ASD® relies on our AASDI (Authorized ASD® Installers, pronounced "as-dee") network for installations, which is a database of over 12,000+ certified, vetted, and rated technicians across the U.S. Project managers can dispatch a technician to a site quickly with confidence that they will go above and beyond to get the job done right. DiversiTech experienced this firsthand, even through a compressed timeline.

Result

At ASD®, our project managers are our "secret sauce". With an average of over 16 years of experience, they serve as a single point of contact for clients, simplifying the project process and facilitating efficient installation. These PMs play a crucial role in coordinating the various stakeholders and parties involved, from inspectors to technicians, to ensure a seamless project flow. Their dedication to detail and commitment to quality deliverables consistently lead to client satisfaction, like that of DiversiTech during the installation of their OpenPath access control system.